



Would They Lie to You?: How to Spin Friends and Manipulate People

Robert Hutton

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A very funny and piercing dissection of the words, phrases, lies, and fibs we hear every day

How do you apologize when you're not sorry? Where can you make a fortune out of pretending to know the future? What's the best way to steal credit and avoid blame? These are the vital life skills that people need if they're going to make their way in the world. And they all involve the art of not saying what you mean. It's not exactly lying, but it's definitely not telling the truth. This humorous tome covers the best, worst, and most outlandish examples of waffle, fudging, obscurity, blame-shifting, and point-scoring. In areas from politics to sports, academia, religion, and self-help, it seems that glory, money, and power flow far more freely to those who sidestep bald, ugly realities. You can steer a truck through the gap between a lie and the simple truth. This book tells you how to load the truck.

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