



# Network Like an Introvert: A new way of thinking about business relationships

*Tim Klabunde*

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For years introverts have been told that in order to succeed at networking they should follow extroverted and sales-driven tactics that are counter to their personalities. *Network Like an Introvert* takes on these false assumptions and looks at the lives of introverts that have succeeded at networking without trying to be someone they are not. Written by an introvert, for introverts, this book will give you a refreshing approach to networking that will leave you with the tools and plan to build a successful network.

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