



Help! I'm a Manager: A practical guide to success as a first time people manager in professional services

Sue Willcock

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You've spent years training to be an expert in your field. Years hunched over books and articles, writing essays late into the night on the science and art of your chosen profession. Through hard work and determination, alongside lots of experience, you've now become pretty good at it. So good in fact, that you have been asked to stop doing it all the time. You've been asked to manage a team.

Now, you've got to assess people, develop them, write their appraisals and help them to help you, and the business you work for, deliver results.

This is the book that will get you there fast.

Authored by Sue Willcock, who has 25 years of experience in professional services, this book is written with the busy professional in mind – easy to read and packed full of tips you can use straight away.

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