



# Music: The Business: The Essential Guide to the Law and the Deals

*Ann Harrison*

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## **Music: The Business: The Essential Guide to the Law and the Deals** Ann Harrison

This essential and highly acclaimed guide, now updated and revised in its fifth edition, explains the possibilities and pitfalls of the British music industry, from the developments in new media, privacy, sponsorship and sampling to the expanding role of the internet and the dominance of digital music.

Drawing on her extensive experience as a media lawyer, Ann Harrison offers a unique, expert opinion on the deals, the contracts and the business as a whole. She examines in detail the changing face of the music business and provides absorbing case studies of huge stars such as Robbie Williams, Ms Dynamite and Elvis Presley. Fascinating, practical and comprehensive, this is the bible for the music industry and indispensable reading for any musical entrepreneur.

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