

# Labor Unions + Negotiation in Organizations: 2 Books in 1

Louis Bevoc



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ATTENTION COLLEGE STUDENTS: If you need to write a paper on labor unions or negotiation in organizations, then this is the perfect reference. It's simple, easy to understand, and right to the point.

#### **Labor Unions**

Labor unions have had a significant impact on organizations in the United States, and they are very important to many employees. Debates on the value of unions often end up in heated discussion, and it is highly unlikely that one side will ever completely agree with the other. However, one thing is for sure... workforces would not be the same without unions.

This eBook examines employee labor unions in organizations. First it discusses different types of unions including industrial, craft, and public sector. Next it looks at union structures including general membership, executive board, and executive officers. Then it lists advantages and disadvantages of union facilities from an employee standpoint.

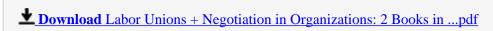
If you are interested in learning about labor unions through simple explanation, then this eBook is for you.

#### Negotiation in Organizations

Some people believe that you can never over prepare for negotiations. This statement is debatable, but the fact remains that negotiations impact virtually every organization in the world. Poor negotiations can have disastrous consequences....and this is why people need to understand the process and what can be done to improve it.

This eBook is about understanding and improving negotiation in organizations. It examines negotiation skills, strategies, and mistakes with the goal of showing readers how to improve their techniques and create win-win situations. It uses workplace examples for clarification, and the text is written for easy reader understanding and comprehension.

If you are interested in learning about negotiation in organizations, then this eBook is for you.



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